



THE BUSINESS CLINIC

Alberta 2017

# Healthcare Financial Benchmarks

NAICS CODE	INDUSTRY CATEGORY	TOTAL BUSINESSES	BOTTOM QUARTILE					AVERAGE					TOP QUARTILE						
			REVENUE	COST OF SALES	OPERATING EXPENSES	TOTAL EXPENSES	NET PROFIT	REVENUE	COST OF SALES	OPERATING EXPENSES	TOTAL EXPENSES	NET PROFIT	REVENUE	COST OF SALES	OPERATING EXPENSES	TOTAL EXPENSES	NET PROFIT		
<b>4461</b>	<b>Health and Personal Care Stores</b>																		
44611	Pharmacies and Drug Stores	709	78 000	6 800	43 500	50 300	<b>27 700</b>	1 225 400	725 400	725 400	1 102 700	<b>122 700</b>	3 104 800	1 948 800	917 000	2 865 700	<b>239 000</b>		
44612	Cosmetics, Beauty Supplies and Perfume Stores	227	36 300	9 600	18 000	27 600	<b>8 700</b>	250 700	91 300	91 300	227 200	<b>23 500</b>	774 600	307 400	434 000	741 400	<b>33 200</b>		
44613	Optical Goods Stores	177	115 600	41 200	67 600	108 800	<b>6 800</b>	723 300	282 700	282 700	644 600	<b>78 700</b>	1 679 500	686 400	784 700	1 471 100	<b>208 400</b>		
44619	Other Health and Personal Care Stores	718	43 000	8 800	21 700	30 600	<b>12 400</b>	364 700	163 700	163 700	323 300	<b>41 400</b>	1 046 800	502 300	432 500	934 800	<b>112 000</b>		
<b>5419</b>	<b>Other Professional, Scientific and Technical Services</b>																		
54194	Veterinary Services	707	59 500	3 300	31 900	35 200	<b>24 300</b>	718 100	206 600	390 000	596 600	<b>121 400</b>	1 974 900	669 100	1 042 600	1 711 700	<b>263 200</b>		
<b>6211</b>	<b>Offices of Physicians</b>																		
62111	Offices of Physicians	9 124	122 400	900	54 500	55 400	<b>67 000</b>	503 800	17 300	228 600	246 000	<b>257 900</b>	1 092 900	61 900	517 900	579 700	<b>513 200</b>		
<b>6212</b>	<b>Offices of Dentists</b>																		
62121	Offices of Dentists	2 800	92 900	1 400	45 800	47 200	<b>45 700</b>	797 600	92 400	473 800	566 200	<b>231 400</b>	2 038 200	294 300	1 200 300	1 494 600	<b>543 600</b>		
<b>6213</b>	<b>Offices of Other Health Practitioners</b>																		
62131	Offices of Chiropractors	824	65 500	1 000	31 500	32 500	<b>33 000</b>	326 200	29 300	181 400	210 700	<b>115 500</b>	780 900	103 100	407 700	510 800	<b>270 000</b>		
62132	Offices of Optometrists	671	77 300	2 500	27 900	30 400	<b>47 000</b>	505 400	126 500	241 800	368 300	<b>137 200</b>	1 386 000	432 300	660 600	1 092 900	<b>293 200</b>		
62133	Offices of Mental Health Practitioners	920	41 800	200	17 600	17 800	<b>24 100</b>	162 700	2 200	80 800	83 000	<b>79 700</b>	411 100	6 700	225 600	232 300	<b>178 900</b>		
62134	Offices of Physical, Occupational, and Speech Therapists	1 152	40 000	700	12 900	13 700	<b>26 300</b>	236 600	17 000	132 700	149 700	<b>86 900</b>	714 100	62 600	438 600	501 200	<b>212 900</b>		
62139	Offices of All Other Health Practitioners	2 767	38 400	1 100	14 800	15 900	<b>22 500</b>	202 600	22 200	102 400	124 500	<b>78 100</b>	595 200	77 600	317 200	394 700	<b>200 500</b>		
<b>6214</b>	<b>Out-Patient Care Centres</b>																		
62141	Family Planning Centres	17	55 100	300	42 200	42 500	<b>12 500</b>	501 600	200 100	247 700	447 800	<b>53 800</b>	1 578 100	796 100	738 500	1 534 600	<b>43 600</b>		
62142	Out-Patient Mental Health and Substance Abuse Centres	34	39 900	1 100	14 500	15 600	<b>24 300</b>	305 200	3 500	248 600	252 100	<b>53 100</b>	942 800	5 200	857 900	863 000	<b>79 800</b>		
62149	Other Out-Patient Care Centres	411	40 400	800	19 700	20 500	<b>20 000</b>	308 200	39 200	174 400	213 600	<b>94 600</b>	942 600	134 100	535 800	669 800	<b>272 800</b>		
<b>6215</b>	<b>Medical and Diagnostic Laboratories</b>																		
62151	Medical and Diagnostic Laboratories	267	69 600	4 500	46 000	50 500	<b>19 200</b>	573 800	100 100	352 500	452 600	<b>121 200</b>	1 517 900	350 200	970 800	1 321 100	<b>196 800</b>		
<b>6216</b>	<b>Home Health Care Services</b>																		
62161	Home Health Care Services	262	36 100	2 000	14 300	16 300	<b>19 800</b>	238 500	48 200	129 700	177 900	<b>60 600</b>	767 700	183 600	434 300	618 000	<b>149 600</b>		
<b>6233</b>	<b>Community Care Facilities for the Elderly</b>																		
62331	Community Care Facilities for the Elderly	65	61 800	200	31 100	31 400	<b>30 400</b>	1 373 800	291 000	1 172 100	1 463 100	<b>(89 300)</b>	3 423 200	705 500	3 210 400	3 915 900	<b>(492 700)</b>		
<b>6239</b>	<b>Other Residential Care Facilities</b>																		
62399	Other Residential Care Facilities	87	37 000	3 100	15 600	18 700	<b>18 300</b>	463 100	46 700	370 900	417 600	<b>45 500</b>	1 431 000	144 600	1 184 600	1 329 200	<b>101 800</b>		
<b>6241</b>	<b>Individual and Family Services</b>																		
62411	Child and Youth Services	155	33 800	2 800	12 400	15 200	<b>18 600</b>	183 900	23 800	128 600	152 500	<b>31 500</b>	565 600	86 600	432 500	519 100	<b>46 500</b>		
62412	Services for the Elderly and Persons with Disabilities	132	33 800	1 400	10 600	11 900	<b>21 800</b>	525 000	38 700	423 000	461 600	<b>63 400</b>	1 752 700	116 800	1 469 600	1 586 400	<b>166 300</b>		
62419	Other Individual and Family Services	326	36 500	1 500	13 200	14 700	<b>21 800</b>	222 000	16 700	134 500	151 200	<b>70 800</b>	692 500	60 900	447 000	507 900	<b>184 600</b>		
<b>6244</b>	<b>Child Day-Care Services</b>																		
62441	Child Day-Care Services	3 771	33 800	2 600	11 800	14 300	<b>19 400</b>	152 500	16 900	104 100	121 000	<b>31 500</b>	478 200	57 100	369 100	426 200	<b>52 000</b>		
<b>7139</b>	<b>Other Amusement and Recreation Industries</b>																		
71394	Fitness and Recreational Sports Centres	687	45 600	3 200	33 900	37 100	<b>8 500</b>	318 600	44 700	252 000	296 800	<b>21 900</b>	902 900	145 000	688 400	833 400	<b>69 500</b>		
<b>8121</b>	<b>Personal Care Services</b>																		
81219	Other Personal Care Services	1 461	37 500	2 900	16 800	19 700	<b>17 800</b>	188 100	42 200	111 600	153 800	<b>34 300</b>	544 700	146 200	329 300	475 400	<b>69 300</b>		

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Financial Performance Data is provided by Statistics Canada using Revenue Canada tax returns for both incorporated and unincorporated businesses operating in Canada.



Statistics Canada